

Rank	Company	Headquarters
1	Graybar Electric Co. Inc.	St. Louis, Mo.
2	WESCO Distribution	Pittsburgh
3	Anixter International Inc.	Glenview, Ill.
4	GE Supply Co. (General Electric Co.)	Shelton, Conn.
5	Consolidated Electrical Distributors	Westlake Village, Calif
6	Rexel Inc.	Dallas
7	Sonepar USA	Berwyn, Pa.
8	W.W. Grainger Inc.	Lake Forest, Ill.
9	Hagemeyer North America	Atlanta
10	Hughes Supply Inc./Electrical Division	Orlando, Fla.
11	Crescent Electric Supply Co.	East Dubuque, Ill.
12	Scott Electric Co.	Greensburg, Pa.
13	McNaughton-McKay Electric Co.	Madison Heights, Mich.
14	Communications Supply Corp.	Carol Stream, Ill.
15	Border States Electrical Supply	Fargo, N.D.
16	Stuart C. Irby Co.	Jackson, Miss.
17	Platt Electric Supply Inc.	Beaverton, Ore.
18	Mayer Electric Supply Co. Inc.	Birmingham, Ala.
19	Kendall Electric Inc.	Battle Creek, Mich.
20	Dealers Electrical Supply Co.	Waco, Texas
21	Independent Electric Supply Inc.	San Carlos, Calif.
22	Kirby Risk Electrical Supply	Lafayette, Ind.
23	North Coast Electric Co.	Bellevue, Wash.
24	Houston Wire & Cable Co.	Houston
25	Summit Electric Supply Co. Inc.	Albuquerque, N.M.
26	Turtle & Hughes Inc.	Linden, N.J.
27	Reynolds Co., The	Dallas
28	CLS	Hartford, Conn.
29	Walters Wholesale Electric	Signal Hill, Calif.
30	Reed City Power Line	Reed City, Mich.
31	State Electric Supply Co. Inc.	Huntington, W.Va.
32	Steiner Electric Co.	Elk Grove Village, Ill.
33	Elliott Electric Supply	Nacogdoches, Texas
34	Wholesale Electric Supply Co. of Houston	Houston
35	TVESCO Inc. (Tennessee Valley Electric)	Memphis, Tenn.
36	Standard Electric	Wilmington, Mass.
37	City Electric Supply Co.	Orlando, Fla.
38	Dominion Electric Supply Co. Inc.	Arlington, Va.
39	OneSource Distributors Inc.	Oceanside, Calif.
40	United Electric Supply Co. Inc.	Wilmington, Del.
41	Electrical Wholesalers Inc.	Hartford, Conn.

42 Winlectric Inc.	Dayton, Ohio
43 Standard Electric Co.	Saginaw, Mich.
44 Van Meter Industrial Inc.	Cedar Rapids, Iowa
45 Werner Electric Supply (of Wisconsin)	Neenah, Wis.
46 Kriz-Davis Co.	Grand Island, Neb.
47 Revere Electric Supply Co.	Chicago
48 Washington Cable Supply	Lanham, Md.
49 Rumsey Electric Co.	Conshohocken, Pa.
50 Maddux Supply Co.*	Greensboro, N.C.
51 Crawford Electric Supply Co. (CESCO)	Dallas
52 Colonial Electric Supply	King of Prussia, Pa.
53 Stoneway Electric Supply	Spokane, Wash.
54 Maurice Electrical Supply	Washington, D.C.
55 Eck Supply Co.	Richmond, Va.
56 Gresco Utility Supply	Macon, Ga.
57 Nunn Electric Supply Corp.	Amarillo, Texas
58 Springfield Electric Supply Co.	Springfield, Ill.
59 A.E. Petsche Co. Inc.	Arlington, Texas
60 Minarik Electric Corp.	Glendale, Calif.
61 Industrial Electric Wire & Cable Inc	New Berlin, Wis.
62 French Gerleman	Maryland Heights, Mo.
63 Benfield Electric Supply Co. Inc.	White Plains, N.Y.
64 Horizon Solutions Corp.	Rochester, N.Y.
65 Edson Electric Supply Inc.	Phoenix
66 Dakota Supply Group	Fargo, N.D.
67 Stanion Wholesale Electric Co. Inc.	Pratt, Kan.
68 Madison Electric Co.	Warren, Mich.
69 Electrical Equipment Co.	Raleigh, N.C.
70 Resco (Rural Electric Supply Co.)	Madison, Wis.
71 Billows Electric Supply Co.	Philadelphia
72 Shepherd Electric Supply	Baltimore, Md.
73 Western Extralite Co.	Kansas City, Mo.
74 United Utility Supply	Louisville, Ky.
75 Minnesota Electric Supply Co.	Willmar, Minn.
76 Codale Electric Supply	Salt Lake City
77 Granite City Electric Supply Co.	Quincy, Mass.
78 Omni Cable Corp.	West Chester, Pa.
79 Professional Electric Products Co. (Willoughby, Ohio)	
80 Loeb Electric	Columbus, Ohio
81 John A. Becker Co. (Becker Electric)	Dayton, Ohio
82 Werner Electric Supply of Minnesota	Minneapolis
83 NEDCO Supply	Las Vegas

84	Locke Supply	Oklahoma City
85	Yale Electrical Supply Co. Inc.	Boston
86	J. H. Larson Electrical Co.	Golden Valley, Minn.
87	QED Inc.	Denver
88	Noland Co.^	Newport News, Va.
89	Shealy Electrical Wholesalers Inc.	Greenville, S.C.
90	Richards Electric Supply Co. Inc.	Cincinnati
91	Seattle Lighting (of Dolan Northwest)	Portland, Ore.
92	JESCO/Interstate Electrical Supplies	Sioux Center, Iowa
93	Power/Mation	St. Paul, Minn.
94	Argo International Corp.	New York
95	Tri-State Utility Products Inc.	Marietta, Ga.
96	Western United Electric Supply Corp.	Brighton, Colo.
97	Friedman Electric Supply Co.	Exeter, Pa.
98	Electric Supply of Tampa Inc.	Tampa, Fla.
99	Hite Co., The	Altoona, Pa.
100	Brownstown Electric Supply Co. Inc.	Brownstown, Ind.
101	Schaedler Yesco Distribution	Harrisburg, Pa.
102	Gaffney-Kroese Electrical Supply Corp	Piscataway, N.J.
103	County Electric Supply Co.	Greensboro, N.C.
104	Butler Supply Inc.	Fenton, Mo.
105	DH Supply Co.	Atlanta
106	Evergreen Oak Electric Supply & Sale	Crestwood, Ill.
107	Yale Electric Supply	Lebanon, Pa.
108	Electrical Wholesale Supply Co. of U	Salt Lake City
109	Peninsular Electric Distributors Inc	West Palm Beach, Fla.
110	Parrish-Hare Electrical Supply	Dallas
111	Central Wholesale Electrical Distrik	Pleasanton, Calif.
112	American Light (of Facility Solutior	Austin, Texas
113	Electro-Matic Products Inc.	Farmington Hills, Mich.
114	Regency Lighting (of Regency Enterpr	Van Nuys, Calif.
115	Harris Electric Supply Co. Inc.	Nashville, Tenn.
116	Schwing Electrical Supply Corp.	Farmingdale, N.Y.
117	Roden Electrical Supply Co.	Knoxville, Tenn.
118	Broken Arrow Electric Supply Inc.	Broken Arrow, Okla.
119	Electrical Distributors Co.	San Jose, Calif.
120	Wolff Bros. Supply Inc.	Medina, Ohio
121	Cape Electrical Supply Inc.	Cape Girardeau, Mo.
122	Beacon Electric Supply	San Diego
123	Key Electrical Supply (of IES)	Houston
124	NESCO (Needham Electric Supply Co.)	Canton, Mass.
125	Villa Lighting Supply	St. Louis, Mo.

126 City Lighting Products Co.	St. Louis, Mo.
127 Fromm Electric Supply Corp.	Reading, Pa.
128 Wiedenbach Brown Co.	New Rochelle, N.Y.
129 Priority Wire & Cable	Little Rock, Ark.
130 Arkansas Electric Co-op Inc.	Little Rock, Ark.
131 Hunzicker Brothers Inc.	Oklahoma City
132 Ralph Pill Electric Supply Co.	Boston
133 Frost Electric Supply Co.	Maryland Heights, Mo.
134 Denney Electric Supply	Ambler, Pa.
135 Peerless Electric Supply Co.**	Indianapolis
136 Munro Distributing Co. Inc.	Fall River, Mass.
137 Diversified Supply Inc.	Chattanooga, Tenn.
138 Buckles-Smith Electric	San Jose, Calif.
139 E. Sam Jones Distributor	Atlanta
140 Standard Electric Supply Co.	Milwaukee
141 Braid Electric Co.	Nashville, Tenn.
142 Monarch Electric Co.	West Caldwell, N.J.
143 South Dade Electrical Supply Inc.	Miami
144 Coventry Electrical Supply	Charleston, S.C.
145 JCH Wire & Cable Inc.	N. Las Vegas, Nev.
146 Nu-Lite Electrical Wholesalers Inc.	Harahan, La.
147 Voss Lighting	Lincoln, Neb.
148 American Electric Supply Inc.	Corona, Calif.
149 Progressive Lighting Inc.	Lawrenceville, Ga.
150 Wabash Electric Supply	Wabash, Ind.
151 Boggis-Johnson Electric Co.	Milwaukee
152 Feldman Brothers Electrical Supply (Paterson, N.J.
153 Crum Electric Supply Co. Inc.	Casper, Wyo.
154 Bryant Electric Supply	Lowell, N.C.
155 Cain Electrical Supply	Big Spring, Texas
156 Electro-Wire Inc.	Wood Dale, Ill.
157 Electric Fixture & Supply Co.	Omaha, Neb.
158 Robinson Electric Supply Co. Inc.	Meridian, Miss.
159 Advance Electrical Supply Co. Inc.	Chicago
160 B & K Electric Wholesale	City of Industry, Calif
161 Medler Electric Co.	Alma, Mich.
162 ESSCO Wholesale Electric	Chandler, Ariz.
163 Cardello Electric Supply Co.	Pittsburgh
164 Electric Supply & Equipment Co. Inc.	Greensboro, N.C.
165 Alameda Electrical Distributors Inc.	Hayward, Calif.
166 Steven Engineering Inc.	S. San Francisco, Calif
167 Warshauer Electric Supply Co.	Tinton Falls, N.J.

168 Fletcher-Reinhardt Co.	Bridgeton, Mo.
169 Southern Controls Inc.	Montgomery, Ala.
170 Central Supply Co.	Indianapolis
171 Stokes Electric Co.	Knoxville, Tenn.
172 K/E Electric Supply	Mount Clemens, Mich.
173 Mars Electric Co.	Willoughby, Ohio
174 Harry Cooper Supply Co.	Springfield, Mo.
175 Idlewood Electric	Highland Park, Ill.
176 Rockingham Electrical Supply Co. Inc	Newington, N.H.
177 Tacoma Electric Supply	Tacoma, Wash.
178 Teche Electric Supply	Lafayette, La.
179 Owen Electric Supply	Houston
180 Raymond de Steiger Inc.	Sterling Heights, Mich.
181 Zeller Corp.	Rochester, N.Y.
182 Active Electrical Supply Co.	Chicago
183 Electrical Wholesale Supply Co.	Idaho Falls, Idaho
184 Cross Automation	Belmont, N.C.
185 Hunt Electric Supply Co.	Burlington, N.C.
186 Windy City Wire	Hillside, Ill.
187 Hill Country Electric Supply	Austin, Texas
188 Interstate Electrical Supply	Columbus, Ga.
189 Valley Lighting LLC	Linthicum, Md.
190 Swift Electrical Supply Co. Inc.	Teterboro, N.J.
191 Mid-Island Electrical Supply	Commack, N.Y.
192 Equity Utility Service Co. Inc.	Marietta, Ga.
193 International Electrical Sales Corp.	Miami
194 Electrical Supplies Inc.	Miami
195 I.G. Federal Electrical Supply Corp.	Long Island City, N.Y.
196 Electrical Distributors Inc.	Charlotte, N.C.
197 Maynard's Electric Supply	Rochester, N.Y.
198 Loyd's Electric Supply Inc.	Branson, Mo.
199 Michigan Electric Supply Co.	Flint, Mich.
200 Shepherd Electric Supply Co. Inc.	Goldsboro, N.C.

* acquired by Mayer Electric February 2004

** acquired by Crescent Electric Supply January 2004

^^ electrical sales account for approximately 12% of total

NA - not available

sales